

There are numerous opportunities for Kansas State University faculty to interact with industry, but navigating corporate relationships can be a challenge. The following offices and individuals are ready to assist in the development of strategic, holistic corporate partnerships.

Office of Corporate Engagement: Serves as the university's one-stop shop to help corporations navigate university resources, matching campus experts, resources and opportunities with corporations to develop and enhance their relationships with the university. These resources include research discoveries, new technology, high-tech facilities, student and alumni talent, continuing education programs and strategic giving opportunities.

Richard Potter, Director; rmpotter@ksu.edu, 532-1840

Office of Research & Sponsored Programs: The Office of Research Sponsored Programs (ORSP) located on the main floor in Fairchild Hall, Room 102, promotes and facilitates the research, education, and outreach missions of Kansas State University by supporting and administering all activities involving extramurally sponsored programs.

Joel Anderson, Development Director, jdanderson@k-state.edu, 532-3455

Mary Lou Marino, Development Director, mlmarino@k-state.edu, 532-6195

Pre-Award Services: PreAward Services was established in 1990 to provide a full range of assistance to faculty, staff and administrators in obtaining and administering funding from non-University sources to support KSU's creative and scholarly activities. PAS is responsible for providing value added services for KSU faculty in the form of budget/proposal development, review and University sign-off. PAS is also responsible for contract and grant review, negotiation and University acceptance, along with serving as liaison with the sponsoring entities.

Paul Lowe, Asst. Vice President/ Director; plowe@ksu.edu, 532-6804

Proposal and Budget Development:

- Effie Swanson, Grant and Contract Administrator (Primary Contact for Engineering Faculty); effies@ksu.edu, 532-6804
- De Bratton, Grant and Contract Administrator; bratton@ksu.edu, 532-6804
- Anita Fahrny, Assistant Director; afahrny@ksu.edu, 532-6804

Contract Negotiation/Contract Terms and Related Policies:

- Katie Small, Manager, Contract Negotiations; ksmall@ksu.edu, 532-6804

The Kansas State University Foundation Office of Corporate and Foundation Relations (CFR) strategically pursues and develops corporate and foundation relationships that align and resource the university's priorities. As a division of the **Kansas State University Foundation**, the CFR office collaborates with constituent development colleagues and works in close partnership with university administrators, deans and faculty to secure charitable contributions from corporations and foundations. Gifts received through the foundation fund undergraduate and graduate student scholarships, establish faculty chairs and professorships, provide college and departmental support, and enhance the campus infrastructure.

Mitzi Richards, Senior Director, Corporate & Foundation Relations; mitzir@k-state.edu, 532-7507

KSU Institute for Commercialization: The Institute for Commercialization is dedicated to the start-up and expansion of technology-based, high-growth enterprises and enabling the commercialization of university intellectual property. Our organization provides opportunity assessment; strategic partnership design; technology acquisition, management and licensing; business development; and technology transfer support activities for entrepreneurs to commercialize intellectual property emanating from basic research at Kansas State University and other intellectual property portfolios.

Kent Glasscock, President; kentglas@ksu.edu, 532-3900

Ken Williams, Director of Licensing, ken@k-state.edu, 532-3900

KSU Research Foundation: Serves to promote, encourage, and aid scientific investigation, research and technology transfer at Kansas State University, by assisting K-State's faculty, staff and students in developing and protecting their discoveries and inventions to return the greatest advantage to the creators, K-State and the general public.

Jim Guikema, President; guikema@ksu.edu, 532-6195

Tresa Landis, Business Manager, tlandis@k-state.edu, 532-3917

Indira Mohanty, Program Assistant for Tech Transfer, imohanty@k-state.edu, 532-3916