

[K-State home](#) » [Institute for Commercialization](#)

Institute for Commercialization



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[Home](#)

[About the KSU-IC](#)

[Services](#)

[Patents](#)

[Events](#)

[Contact Us](#)

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Commercialization**
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2005 Research Park Circle
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Institute for Commercialization

The Kansas State University Institute for Commercialization is dedicated to the start-up and expansion of technology-based, high-growth enterprises and enabling the commercialization of university and under-utilized corporate intellectual property. Our organization provides opportunity assessment; strategic partnership design; technology acquisition, management and licensing; business development; and technology transfer support activities for entrepreneurs to commercialize intellectual property emanating from basic research at Kansas State University and other intellectual property portfolios.



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[Home](#)

[About the KSU-IC](#)

[Services](#)

[Patents](#)

[Events](#)

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Our Team

The Kansas State University Institute for Commercialization is a team of business professionals who work diligently to maximize the value of the multitude of business opportunities that are derived from KSU's intellectual property and capabilities.



Kent Glasscock
President

Becky Plummer
Assistant to the President

Vicki Appelhans
Vice-President of Finance

Ken Williams
Director of Licensing

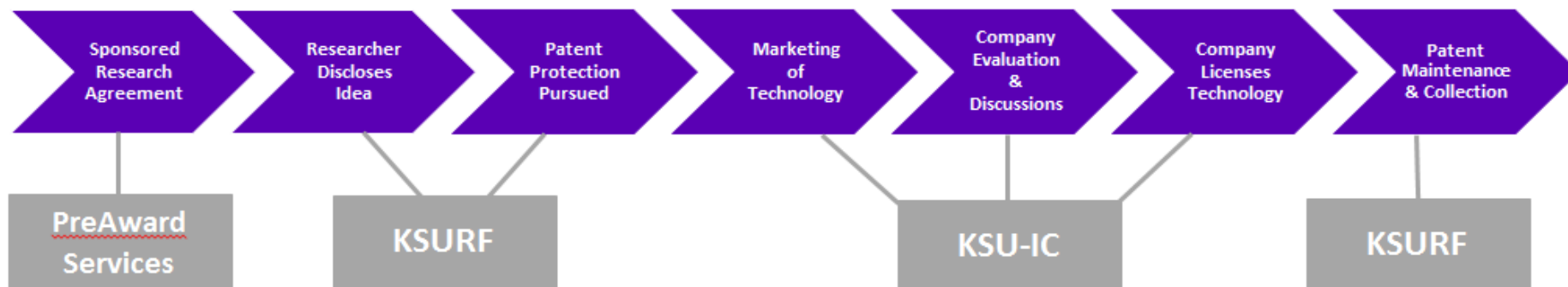
Bret Ford
Director of Animal Health
Business Development

Lindsay Biggs
Director of Marketing

Trevor McKeeman
Director of Business
Development

Rebecca Robinson
Director of Economic
Development

Simplified Process Flow



2013 AUTM Benchmarks

This represents the highlights from the 2013 Association of University Technology Managers (AUTM) Annual Licensing Survey and where K-State ranks in various categories relative to the other Universities that responded to the survey.

	National AUTM Rank	Value	
Sponsored Research	$\frac{96^{\text{th}}}{159}$	\$137,786,527	* Notables Ahead – NYU, CalTech, Princeton, Northwestern, Columbia, MIT, UCal System, UTexas System, UWashington, UPenn, Vanderbilt, KU.
IP Disclosures	$\frac{122^{\text{nd}}}{159}$	29	
Patents Issued Per 100 Disclosures (2011-2013)	$\frac{106^{\text{th}}}{125}$	12	
License/Options Per 100 Disc. (2011-2013)	$\frac{36^{\text{th}}}{133}$	31	* Notables Behind – Harvard, Duke, Penn State, Johns Hopkins University, Purdue, Washington Uni. at St. Louis, Washington State, Carnegie Mellon, Cornell, UPitt, Oregon State, Uni. of Oklahoma, Iowa State, Uni. of Nebraska, Uni. of Missouri.
Total License Revenue	$\frac{65^{\text{th}}}{157}$	\$2,266,808	
License Revenue Per Active License	$\frac{40^{\text{th}*}}{146}$	\$35,981	