# NEBRASKA PUBLIC POWER DISTRICT

### Economic Development Services

June 7, 2011

### **Rick Nelsen, CEcD** Interim Economic Development Manager

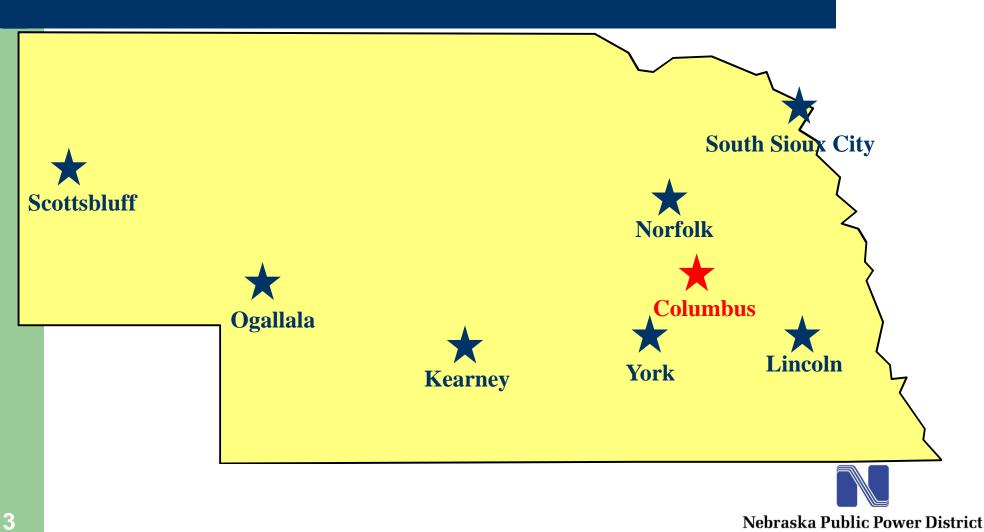


# Who We Are

- Nebraska's largest electric utility in terms of geographic territory
  - Serving All or Parts of 91 of Nebraska's
    93 counties
- NPPD works to promote sustained economic development



### **NPPD's Economic Development Team**



Always there when you need us

### NPPD's Economic Development Team Works With:

- Customers
  - Rural Power Districts and their customers
  - Communities



# **Concentrating On:**

- Positioning Communities
- Assisting with Expansion and Retention
- Attracting New Business



### **Economic Impact Analysis**

#### What 100 New Jobs Mean to Non-Metro Nebraska

Sector	Direct Jobs	Secondary Jobs	Total Employment	Total Personal Income	Retail Sales
Retail	100	24	124	\$2,816,202	\$1,048,829
Business Services	100	51	151	\$5,351,246	\$1,992,947
Manufacturing	100	148	248	\$10,603,537	\$3,949,040

Micro IMPLAN Input/Output Model, January, 2010 (NPPD)



# **Positioning Communities**

Consulting
 Leadership
 & Facilitation
 Option Finder
 Survey Monkey



### **Positioning Communities**

- Education opportunities
  - Briefings
  - Support for NEDA, Other Training
  - Webinars
  - Mock Prospect Visits with Economic Development Partners
  - Site Evaluation Team with Economic Development Partners



# **Positioning Communities**

### • Research

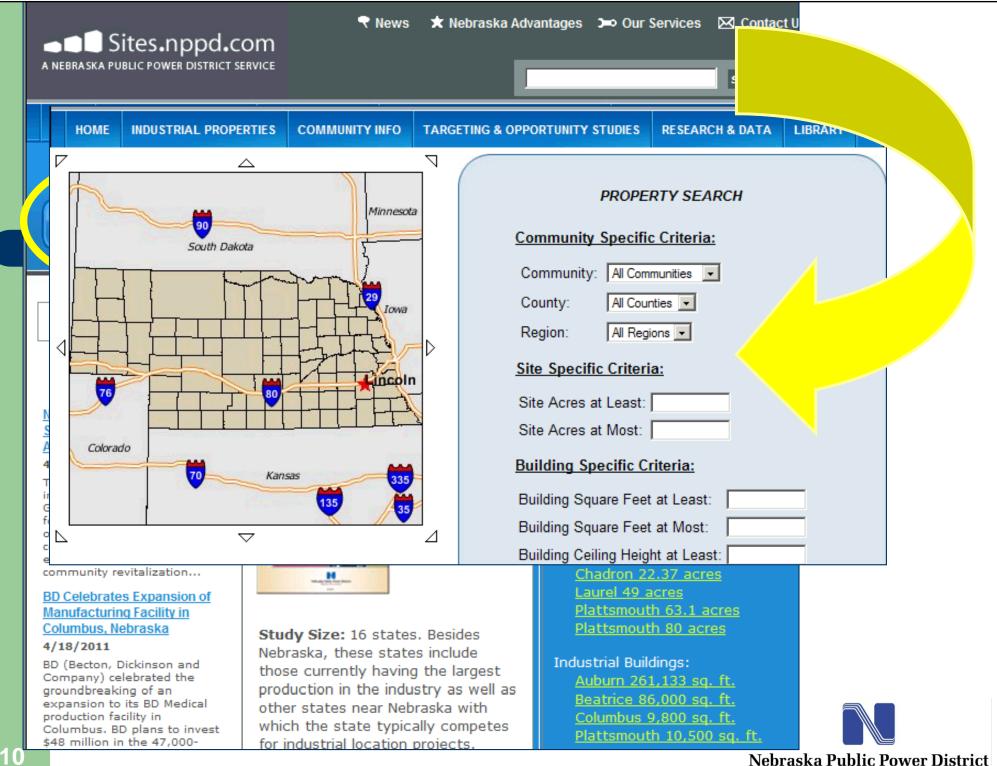
- Economic Impact Analyses
- Dun & Bradstreet Reports
- DNBi
- Cost of Living



# sites.nppd.com

# A site dedicated to providing economic and demographic data for Nebraska communities





Always there when you need us

# **Web Development Services**

- Basic Page (content & graphics)
- Unlimited Links
- Server Storage
- Domain Registration
- Indexing (Search Engines)

- **Monthly Statistics**
- Promotion

- Web Security
- Method for Updating
- Access to your Site



### 2005-09 American Community Survey

City of Kearney PEC HOI

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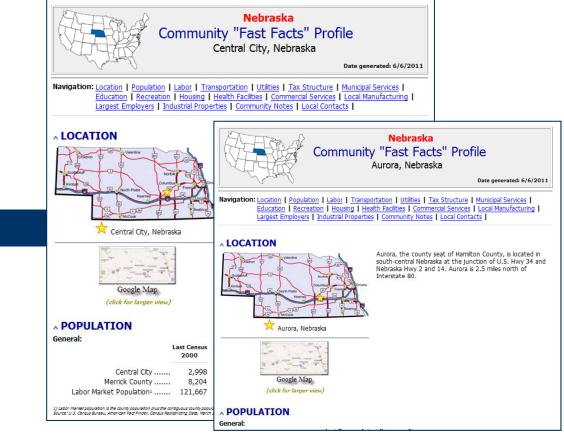
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- County
- City/VillageTownship

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### NEDI Online – Community Profiles



- Location
- Population
- Labor
- Transportation
- Utilities
- Tax Structure
- Municipal Services
- Education

- Recreation
- Housing
- Health
- Climate
- Commercial Services

- Local Manufacturing
- Industrial Buildings
- Industrial Sites
- Community Notes.



### **GIS Results**

# for York County

	Sites.nppd.com	m <sup>u</sup> ⁵	lews	★ Nebraska Advantages	> Our Services	Contact
						SEARCH
HOME	INDUSTRIAL PROPERTIES	COMMUNITY INFO	TARG	ETING & OPPORTUNITY STUDIES	RESEARCH & DATA	LIBRARY
NEDI (	Online - Community	GIS Information				
To gen	erate a report, complete	e "City" or "Count	<b>y"</b> info	ormation.		
O Cit	y Select Commun NA	▼ 15 30	)	hange if desired) 50 miles up to 50 miles outside Nebraska.)		
€ Cou	Nork Select County:					
Click fo	or results: Get Demo	ographic Data				
(York C	ounty results below: 20	10 data, <u>2015 pro</u>	jectio	ens)		
	Ilts for York County 11 3:05:28 PM)	r, Nebraska				
2010 5	inapshot			York County		
Popula	ation			13,650		
House	holds			5,773		
Famili	es			3,946		
Avera	ge Household Size			2.2		
	ge Family Size			2.7		
Per Ca	apita Income			\$24,002		
	opulation by Race			York County		
White				12,657		
Black	* 1			214		
	can Indian			67		
	/Pacific			112		
Other				266		
Hispar	nic Origin			590		
2010 5	anulation by Arr			York County		
Age 0	Population by Age			915		
	-4 yrs -17 yrs			2,294		

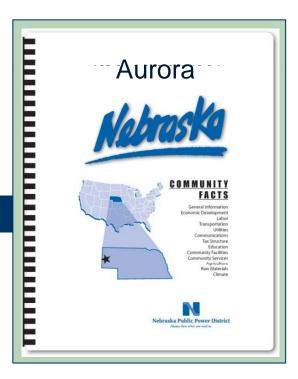
# **Community Facts Books**





Learn more about the facts & figures of Aurora online at http://sites.nppd.com!

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Community Facts Books are also provided in pdf format on community and NPPD's websites (including a webenabled searchable database).



### Industrial Site & Building Brochures



### Searchable Database Are Your Sites & Buildings Online?

- Criteria for Sites
  - 5 Acres
  - Controlled
  - \*Price Stated
  - Color Aerial
  - Photograph

- Criteria for Buildings
  - **5,000 sq. ft. or More**
  - Price Stated
  - Applicable for Manufacturing or Information Intensive Industry





# **Positioning Communities Cont.**

- Trend Studies
  - Economic & Population Trends
- Calling Card/Nebraska
- Graphic Arts/Printing



# Assisting with Retention & Expansion

- Business Retention & Expansion Visits
- Resource Identification
  - Financial Tools
  - Facilitate Meetings
- Technical Assistance
  - Energy Solutions



# **Attracting New Business**

- Confidential Plant Location
  Assistance
- Lead Generation Activities
- Project Management
  Relationship building
- Targeting



# **Attracting New Business**

### Advertising Industry Targeting





# **NPPD Target Industry**

- Wind Energy
- Food Processing
- Existing Nebraska Businesses & Industries
- Data Centers & Back Office
- Fabricated Metals
- Warehousing & Distribution
- Plastics Industry
- Professional Site Selection Consultants

Nebraska Public Power District Always there when you need us

## **Attracting New Business**

### Trade Shows





# **Attracting New Business**

### Geographic Recruitment Trips Targeted Industries Headquarter Companies Site Selection Consultants Industry Meetings



# You Can Help Your Community

- Are you organized?
- Is your community information up to date and accurate?
- Are you on-line?
- Can you prove labor availability?
- Do you have available sites and buildings?

Always there when you need us

# Questions

