

USDA Rural Development



Rural Development

We are a lending arm of the United States Department of Agriculture.

We work to improve the quality of life and increase the economic opportunities in rural America.



Committed to the future of rural communities.

Rural Development Financing

These program may help!

- **Business Programs**
- **Community Facilities**
- **Water and Waste Systems**



Committed to the future of rural communities.

Business Programs

4 parts

- ❖ Business & Industry
Guaranteed Loans (B&I)
- ❖ Rural Business Enterprise
Grant (RBEG)
- ❖ Rural Business Opportunity
Grant (RBOG)
- ❖ Rural Economic Development
Loan / Grant (REGLG)



Guaranteed Business & Industry Loan Program (B&I)

- **Purpose:**
 - Spur Business activity and growth
 - Financial backing for businesses in rural areas
 - To create jobs and stimulate economic development
 - Build viable and sustainable rural communities with Guaranteed Loans
 - guaranteeing quality loans which will provide lasting community benefits.



Committed to the future of rural communities.

B&I Eligibility

- ***Project***
 - Must be located in a rural area
 - Population less than 50,000
- ***Lender***
 - Federal or state chartered banks
 - Farm Credit System institutions with direct lending authority
 - Savings & loan associations



Committed to the future of rural communities.

B&I Eligibility

- ***Borrower***
 - Sole proprietorship
 - Corporations
 - Cooperatives
 - Partnerships
 - Other legal entities, public & private, that are organized and operated on a profit or nonprofit basis
 - Must be at least 51% U.S. citizen/permanent resident alien owned



Committed to the future of rural communities.

B&I Loan Purposes

Loans up to \$10 million for:

- Business acquisitions
- Business conversion, enlargement, repair, modernization or development
- Purchase & development of land, easements, right-of-way, buildings or facilities
- Machinery & equipment
- Startup costs & working capital



Committed to the future of rural communities.

Rural Business Enterprise Grant (RBEG)

Street Scape



Façade Repair - Canton

RBEG

Purpose / Uses

- Finance and facilitate development of private business enterprises.
- Help small businesses create/retain jobs.
 - **Small business = employ 50 or fewer new employees and has less than \$1 million in projected gross revenue**
 - **(Manufacturing and merchandising businesses may deduct cost of goods sold to determine “gross revenue”)**

RBEG

Purposes / Uses

- **Technical assistance for proposed grantee projects**
- **Purchase or develop land, easements and rights-of-way**
- **Construct or renovate buildings, machinery or equipment, access streets and roads, parking areas, utilities**
- **reasonable fees and charges for professional services necessary for the planning and development of the project**
- **providing financial assistance to small businesses through a revolving loan fund**

RBEG

Eligibility Requirements:

- **Not For Profit/Public Bodies: Eligible entities receive the grant to assist businesses; the grant does not go directly to a business.**
- **Grant funds may not be passed through directly to a small business.**
- **Communities with less than 50,000 pop.**

RBEG

Example of use: Brownfields

- **Community or not for profit wishes to clean up a Brownfield in order to facilitate economic development of their community. They **have** a small business or businesses that are interested in renting the site. The community could apply for a Rural Business Enterprise Grant to do the actual clean up and then rent to the business.**

Rural Business Opportunity Grant (RBOG)



Committed to the future of rural communities.

RBOG

Purpose:

Finance technical assistance for business development.

Conduct economic development planning in rural areas.



Committed to the future of rural communities.

RBOG

Eligibility Requirements:

Not For Profit/Public Bodies, and coops with primarily rural members.

Grant funds may not be passed through directly to a small business.

Communities with less than 50,000 pop.



Committed to the future of rural communities.

RBOG

Example of Use: Brownfields

A not for profit wishes to clean up a Brownfield in order to facilitate economic development in their community. They could apply for a Rural Business Opportunity Grant to: do a study of how to clean it up and to create a plan for the clean up if there will be a benefit to local businesses.

Rural Economic Development Loans and Grants



REDLG

Purpose:

Finance economic development and job creation through local utility companies.



Committed to the future of rural communities.

REDLG

Eligibility Requirements:

Electric & telephone utilities who are eligible for financing from the Rural Utilities Service may receive a REDLG to benefit communities with less than 50,000 population.



Committed to the future of rural communities.

REDLG

Uses:

Establish revolving loan funds or lend funds to local non-profit and for profit businesses or public bodies that will create or retain jobs. Maximum grant for a revolving loan fund to electric cooperative is \$300,000 and maximum loan is \$740,000.

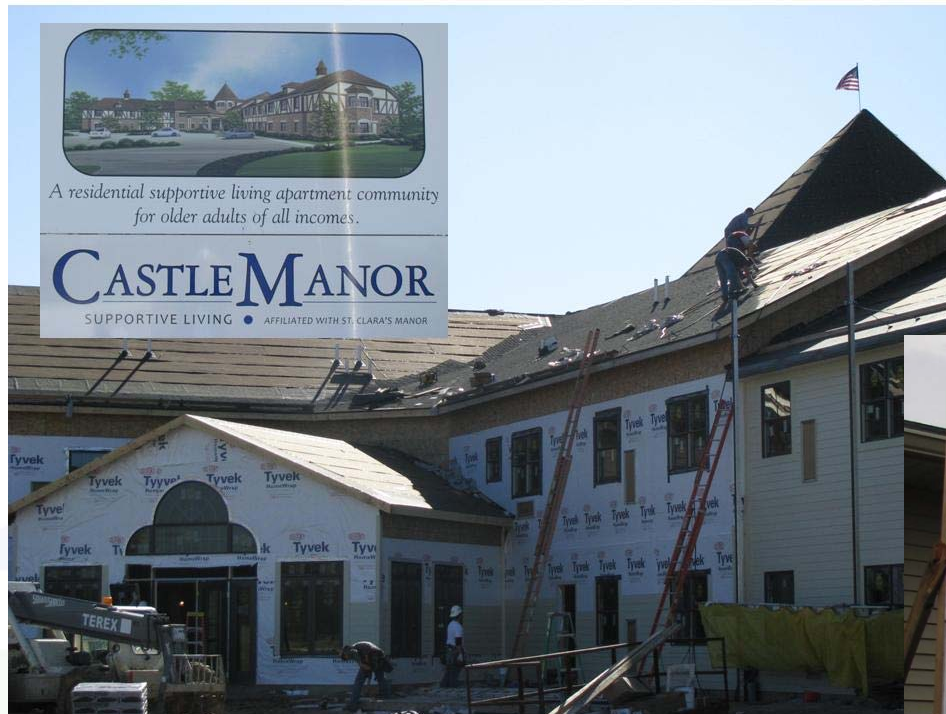


Committed to the future of rural communities.

Community Programs

2 Types Guaranteed and Direct

Child Day Care – Washington



Assisted living - Lincoln



Committed to the future of rural communities.

Community Facilities

- **Purpose:**
 - Provide essential public services
 - Create jobs
 - Stimulate local economies



Committed to the future of rural communities.

Community Facilities

USES:

- **Buy and/or renovate facilities**
- **Purchase and equip facilities**
- **Access to health care**
- **Support for first responders**
- **Construction and repair of community facilities**



Committed to the future of rural communities.

Community Facilities

ELIGIBILITY:

- **Local Governments**
- **Not for Profits**
- **Indian tribes**
- **Rural areas and towns of 20,000 or less**



Committed to the future of rural communities.

Water & Waste Programs



Committed to the future of rural communities.

Loans & Grants

Water & Waste Programs

Purpose:

- Provide water and waste water financing to provide safe, reliable drinking water, improve wastewater treatment systems, protect the environment

USES:

- Drinking water systems
- Sanitary sewer
- Storm drainage



Committed to the future of rural communities.

Water & Waste Eligibility

- **Public Entities**
- **Not for Profit Corporations**
- **Rural areas and towns of 10,000 or less**



Committed to the future of rural communities.

REDLG; Community Facility ; Water and Waste Water

Example of Use: Brownfield

A business or not for profit wants to borrow money to clean up a Brownfield in the course of their project. The electric coop could apply for a Rural Economic Development Loan/Grant. Then lend the money to the business/not for profit at 0% interest for 10 years to do the clean.

Location Eligibility Link

- <http://eligibility.sc.egov.usda.gov/eligibility/welcomeAction.do>



Rural Development Offices



Committed to the future of rural communities.

HOUSING PROGRAMS: Direct Loans and Grants - Apply to Rural Development. Loan Guarantees - Apply to intermediary (approved banks, mortgage companies)

| Program | Objective | Applicant | Uses | Rural Population | Loan/Grant | Terms/Conditions |
|---|---|--|--|---------------------------|--------------------|---|
| Direct-Single Family Housing Loans: 502 | Provide safe, well-built, affordable homes for rural Americans | Families and individuals | Buy, build, improve, repair or rehabilitate the applicant's permanent residence | 20,000 or less | Direct loan | Up to 100% of market value or cost, whichever is less. 33 and 38 year fixed rate. Applicant may be eligible for payment assistance (funded buy down) on the loan. |
| GRH-Single Family Housing Guaranteed Loans: 502 | Help applicants buy their homes by guaranteeing loans made by private lenders. | Families and individuals | Purchase new or existing home | 20,000 or less | Loan guarantee | 30 year fixed rate. Interest rate negotiated between lender and borrower. Loans to 100% of market value plus a 2% fee. |
| Repair-Single Family Direct Loans/Grants: 504 | Help very-low-income homeowners remove health and safety hazards or repair their homes | Families and individuals who currently own their home | Repair or replace roof, winterizing, purchase or repair a heating system, structural repair, and water and sewage connect fees | 20,000 or less | Direct loan, grant | Up to 20 years at 1%. Loans cannot exceed \$20,000. Grants up to \$7500 are only available to very-low-income applicants 62 years or older who cannot afford to pay 1% loan. |
| Mutual Self-Help Housing Grants: 503 | Help lower income families build their own homes | Non-profits and public bodies | Technical assistance to qualify and supervise small groups of families who help build each other's homes | 20,000 or less | Grant | Two year grant agreement; homeowners must provide 65% of the necessary labor. |
| RRH-Rural Rental Housing Direct Loans: 515 | Provide safe, well-built, affordable rental housing for very-low, and low income individuals and families | Individuals, limited profit and non-profit organizations. | New construction or rehabilitation of rental housing | 20,000 or less | Direct loan | Non-profit up to 102% of total development cost; for-profit 97%. 30-year term with up to 50 year amortization; for-profit with Low-Income Housing Tax Credits 95% of total development costs. |
| GRRH-Rural Rental Housing Guaranteed Loans: 538 | Provide safe, well-built, affordable rental housing for very-low, and low income individuals and families | Guarantees available to partnerships, LLCs, trusts, state and local agencies and Indian Tribes | New construction or rehabilitation of rental housing | 20,000 or less | Loan guarantee | Non-profit up to 97% loan to value; for-profit up to 90% loan to value. Repayment 25 to 40 year fixed rates. |
| HRPG-Housing Preservation Grants: 533 | Repair and rehabilitate housing owned or occupied by very-low and low-income rural families | Public bodies and non-profit organizations | Operation of a program which finances repair and rehabilitation activities for single family and small rental properties | 20,000 or less | Grant | Two year grant agreement |
| FLH-Farm Labor Housing: 515 & 516 | Provide safe, well-built, affordable rental housing for farm workers. | Individuals, public and private non-profit organizations | New construction or substantial rehabilitation of rental housing | No population restriction | Direct loan, grant | Loans up to 102% of total development cost; 1% at up to 33 years; grants up to 90% of total development costs. Farm workers must be permanent residents or U.S. citizens. |

BUSINESS PROGRAMS: Direct Loans and Grants - Apply to Rural Development. Loan Guarantees - Apply to intermediary (approved banks, mortgage companies)

| Program | Objective | Applicant | Uses | Rural Population | Loan/Grant | Terms/Conditions |
|---|--|---|---|---|--|---|
| B & I Business and Industry Guaranteed Loans | Create jobs and stimulate rural economies by providing financial backing for rural businesses | Eligible lenders | Most legal business purposes except production agriculture. Includes acquisition, start-up and expansion of businesses that create rural employment | All areas except cities of more than 50,000 and their contiguous and adjacent urbanized areas | Loan guarantee | Lender and borrower negotiate terms. Interest rate tied to published rate; changes allowed quarterly |
| B & I IRP- Intermediary Relending Program Loans | Finance business facilities and community development projects | Public bodies, non-profit corporations, Indian tribes, and cooperatives | Community development projects and establishment or expansion of businesses that create or save jobs | Rural and incorporated areas with populations of less than 25,000 | Direct loan | The intermediary makes loans to businesses from its revolving loan fund on terms consistent with security offered at a rate of 1% for 30 years |
| B & I RBEG-Rural Business Enterprise Grants | Finance and facilitate the development of small and emerging private business enterprises | Public bodies, private non-profit corporations, and Indian Tribes | Buy and develop land, establish a revolving loan fund, construct buildings, plants, equipment, access streets, roads, parking areas, utility and service extensions, and rural distance learning networks | All areas except cities of more than 50,000 and their contiguous and adjacent urbanized areas | Grant | When grant funds are used for revolving loan funds, the intermediary makes loans to businesses on terms consistent with security offered |
| B & I REDLG-Rural Economic Development Loans and Grants | Finance economic development and job creation in rural areas | Electric and telephone utilities eligible for financing from the Rural Utilities Service | Projects that promote economic development and/or job creation including feasibility studies, startup costs, and business expansion | All areas except cities of more than 50,000 and their contiguous and adjacent urbanized areas | Direct loans; grants for revolving loan programs | Electric or telephone utilities make loans to profit or non-profit businesses and public bodies for economic development and/or job creation projects. Loans are 0% for 10 years. |
| B & I RCDG-Rural Cooperative Development Grants | Establish and operate centers for cooperative development to improve rural economic conditions by developing new cooperatives and improving existing ones. | Non-profit corporations and institutions of higher education | Conduct feasibility studies, business plans, applied research, and provide training and other technical assistance to new and existing cooperatives and businesses | All areas except cities of more than 50,000 and their contiguous and adjacent urbanized areas | Grant | Selection criteria include matching funds of at least 25%. |
| B & I VAPG- Value-Added Producer Grants | Assist independent agricultural producers to enter into activities that add value to their commodities. | Independent producers, farmer and rancher cooperatives, agricultural producer groups, and majority-controlled producer-based business ventures. | Planning (e.g., conducting feasibility studies or business plans) or working capital for start-up operations | All areas except cities of more than 50,000 and their contiguous and adjacent urbanized areas | Grant | Specific selection criteria. Funds must be matched dollar-for-dollar and cannot be used to build facilities or purchase equipment or produce raw commodity. |
| B & I REAP-Rural Energy for America Program | Finance the purchase of renewable energy systems, and make efficiency improvements. | Agricultural producers and rural small businesses. | Construction or improvements, purchase and installation of equipment, energy audits, permit fees, professional service fees, business plans, feasibility studies. | All areas except cities of more than 50,000 and their contiguous and adjacent urbanized areas | Loan guarantee, grant | Specific selection criteria. Loans cannot exceed 50% of eligible project costs. Grants cannot exceed 25% of eligible project costs. |



Committed to the future of rural communities.

Program Summary

COMMUNITY and UTILITY PROGRAMS: Direct Loans and Grants - Apply to Rural Development. Loan Guarantees - Apply to intermediary (approved banks, mortgage companies)

| Program | Objective | Applicant | Uses | Rural Population | Loan/Grant | Terms/Conditions |
|--|---|--|--|--|--|---|
| CF- Loans, Grants and Guaranteed Loans (Faith-Based and First Responder) | Provide essential community facilities for rural communities. | Public bodies, non-profit organizations, and Indian Tribes | Build facilities and purchase equipment for fire and rescue, early warning systems, police stations, health clinics, schools, libraries, hospitals, etc. | 20,000 or less | Direct loan and loan guarantee | Direct: up to 100% of market value. 40 years or life of security. Maximum grant: 75% of project cost. Guaranteed: up to 90%; fixed or variable rate established by lender; useful life not to exceed 40 years |
| WW- Water and Waste Disposal Loans, Grants and Guaranteed Loans | Provide water and waste financing to the most financially needy applicants to keep user fees reasonable; provide guarantees to lenders | Public entities, Indian Tribes, and non-profit corporations | Build, repair, and improve public water systems, waste collection and treatment systems and related costs. | 10,000 or less. | Direct loan, grant, loan guarantee | Interest rates are set quarterly based on an index of current market yields for municipal obligations. Repayment up to 40 years. Grant funds may be available. Up to 90% guarantee available to eligible lenders. |
| RCDI- Rural Community Development Initiative Grant | Develop recipient's capacity and ability to undertake projects related to housing, community facilities, or community and economic development. | Non-profit organizations and public bodies | Intermediary provides technical and financial assistance to recipients, which include non-profit community- based housing and/or development organizations and low-income rural communities. | All areas except cities of more than 50,000 and their contiguous and adjacent urbanized areas | Grant | Grants are awarded on a competitive basis. Three year grant agreement with matching funds. |
| PPG- Predevelopment Planning Grants (Water & Waste Disposal) | Pay costs associated with developing an application for a proposed water or wastewater project | Public entities and non-profit corporations | Predevelopment costs, such as preliminary engineering and environmental reports, for entities intending to apply in the near future for water and waste disposal loans and grants. | 10,000 or less | Grant | Median household income of the service area must be less than \$39,065. Applications accepted year round. |
| SWMG- Solid Waste Management Grants | Reduce or eliminate water pollution and improve solid waste sites. | Non-profit organizations and public bodies | Provide technical assistance and training to communities. Improve planning and management of solid waste facilities | 10,000 or less. | Grant | Grants awarded on a competitive basis. Applications accepted from October 1 to December 31 each year. |
| DLT- Distance Learning and Telemedicine Loans and Grants | Develop and deploy advanced telecommunication services to improve education and health care. Provide access to broadband transmission service to residents in a currently unserved community | For-profit and non-profit incorporated entities that operate rural schools, libraries, health care clinics, and educational facilities etc. Legally organized entities such as incorporated organizations, units of government, cooperatives, private corporations, or limited liability companies organized on a for- profit or not-for-profit basis | Hardware and software for classrooms (cameras, monitors, computers, LAN) and for healthcare facilities like medical records programs and telemedicine. Construction, acquisition, or lease of facilities to deploy broadband transmission services; and improvement, expansion, construction or acquisition of a community center with at least ten computer access points free from charges for two years | 20,000 or less. | Direct loan and/or grant | Matching funds required |
| Broadband Grants | Provide access to broadband transmission service to residents in a currently unserved community | Legally organized entities (except those serving more than 2% of the telephone subscriber lines) providing or proposing to provide broadband service in eligible rural communities | Construction, acquisition, and improvement of broadband transmission facilities and equipment; land and buildings used for broadband service; and the refinancing of Telecommunications Program debt | 20,000 or less | Grant | Grants awarded on a competitive basis annually. 15% matching contribution required. \$50,000 minimum; no maximum amount. |
| Rural Broadband Loans and Loan Guarantees | Deploy broadband service to eligible rural communities. | Legally organized entities (except those serving more than 2% of the telephone subscriber lines) providing or proposing to provide broadband service in eligible rural communities | Construction, acquisition, and improvement of broadband transmission facilities and equipment; land and buildings used for broadband service; and the refinancing of Telecommunications Program debt | Eligible population of 20,000 or less. | Direct loan, loan guarantee | Treasury rate at the time of the advance for a period equal to expected composite economic life of the assets financed. Loans are guaranteed at lender's rate for no more than 80% of the principal. |
| Electric and Telecommunications Loans and Guarantees | Provide financial aid through direct and guaranteed loans for electric and telecommunications services. | For-profit entities, non-profit and cooperative associations, public bodies, and other utilities. Apply directly to Rural Development National Office. | Generation, bulk transmission facilities and distribution of electric power. Enhance 911 emergency service, digital switching equipment, fiber optic cable and traditional main system telecommunications service and broadband services. | Electric: Rural areas as defined by the U.S. Census. Telecommunication: 5,000 or less. | Direct loan and loan guarantee | Interest rates are established in accordance with 7 CFR 1745. |

State Office
USDA Rural Development
2118 West Park Court
Suite A
Champaign, IL 61821
Phone: 217-403-6200
Fax: 217-403-6243
TDD: 217-403-6240

Area 1
Oregon Area Office
Phone: 815-732-6127 ext. 4
Fax: 815-732-3246

Ottawa Area Office
Phone: 815-433-0551 ext. 4
Fax: 815-433-0665

Princeton Area Office
Phone: 815-875-8732 ext. 5
Fax: 815-872-1175

Area 2
Champaign Area Office
Single Family Housing Loans
Phone: 217-352-3536 ext. 4
Fax: 217-352-4781

Champaign Area Office
All other loans
Phone: 217-403-6236
Fax: 217-403-6237

Effingham Area Office
Phone: 217-347-7107 ext. 5
Fax: 217-342-4073

Pontiac Area Office
Phone: 815-844-6127 ext. 4
Fax: 815-844-6344

Area 3
Edwardsville Area Office
Phone: 618-656-7300 ext. 4
Fax: 618-656-914

Marion Area Office
Phone: 618-993-5396 ext. 4
Fax: 618-993-3014

Mt. Vernon Area Office
Phone: 618-244-0773 ext. 4, 5
Fax: 618-244-1786

Area 4
Galesburg Area Office
Phone: 309-342-5138 ext. 4, 5
Fax: 309-343-1182

Jacksonville Area Office
Phone: 217-243-1535 ext. 4, 6
Fax: 217-245-4875

Quincy Area Office
Phone: 217-224-9307 ext. 4
Fax: 217-224-4969



Committed to the future of rural communities.



Committed to the future of rural communities.

USDA



Rural Development

Committed to the future of rural communities.

Jeff Seefeldt
Area Specialist
Quincy, IL
217- 224 - 9307



Committed to the future of rural communities.